



PROVIDING INNOVATIVE SAFETY SOLUTIONS

DetectableWarnings







EcoPath









www.VanguardOnline.com



Over the last decade the need and mandate for directional and / or boundary cues for pedestrians have grown, including the placement for detectable warning systems (DWS) and other devices like GuideStrip (Tactile direction indicators / "TDI"), pending Tactile Walking Surface Indicators ("TWSI's") such as the new trapezoid shape (Tactile Warning Delineator" / TWD), stability enhancers and coatings such as EcoPath bike and bus lane nonskid coatings, as well as nonskid coatings for pedestrian pathways like SkidGuard and LumaLine.

With those come the ongoing ritual of how to affix these needed products: Screws? Adhesives? Bolts? Recesses? Lifted? Beveled? Slip resistant? Nonskid? Or should they always mimic the surrounding applied surfaces?

At Vanguard we had these same questions, and, not finding solutions in the marketplace, we invented them.

Vanguard is very different

Vanguard products are always liquid applied, so they bond with the entire surface mechanically and chemically. They cannot buckle or compress since they become one with the surface applied and expand and contract in unison. 100% seamless, water penetration through seams won't cause freeze/thaw heave because there are no seams, therefore no caulking is ever needed. They can't hold water in any application due to Vanguard's "Zero Clearance" nonskid installation method. Every Vanguard product follows the existing contours, so water passes over it.

Vanguard products have superior visibility and are available in multiple colors. They can be installed on concrete, asphalt, steel, most plastics, granite, and wood. They cost less to install, have lower maintenance costs, all while maintaining the original nonskid characteristics for decades (not months).

Vanguard products work every time

There are no seams or trip hazards, making them safer and longer lasting than any other detectable warning on Earth. The same holds true for all Vanguard products: Detectable Warnings, GuideStrip, Trapezoid, EcoPath Bike and Bus Lane Coatings, SkidGuard and of course, LumaLine.

With Vanguard's "Zero Clearance" system, concrete recesses are no longer required. Easier, faster, less expensive, safer...longer lasting. A *better* choice! And always <u>nonskid</u> (not "slip resistant").

Thank you for reviewing Vanguard products. Over the next few pages, we'll make our case *more* than clearly that Vanguard products are the preferred method for every tactile, directional cue and nonskid surface coating need. You'll find all Vanguard products more cost effective, both as an owner, *and* an installer.

Sincerely,

Jon Julnes -

President Vanguard ADA Systems













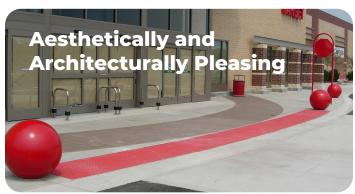


Here's what Vanguard can do that no other products can





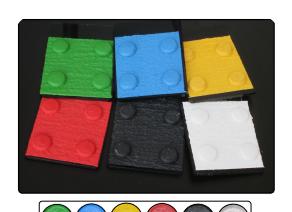














THE ONE product that lasts longer, costs less, is **nonskid** (not "slip resistant"), has <u>no</u> seams, is one continuous installation, can hold up to stresses as large as semi-trucks for decades, <u>can be installed in any shape or pattern</u>, repaired for pennies, and has a track record of doing exactly that... **IS Vanguard.**

Check out other great products on the following pages! ▶▶▶

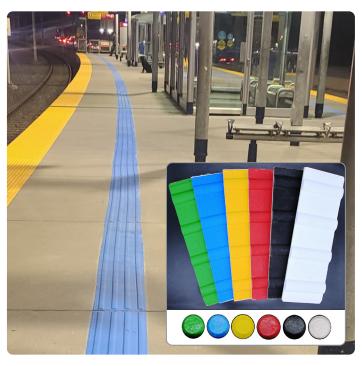
GuideStrip

Always Nonskid Seams Bolts Screws













More Great Vanguard Products EcoPath Bike/Bus Lane Coatings

Liquid Applied

EcoPath

Nonskid

Attaches to every micron of the underlying surface.

- Nonskid, not "slip-resistant"
- Lasts 9 times longer than paint
- 9 fewer trips (ergo less air pollution/labor spent/product placed/locations disrupted)
- High Visibility/Retroreflective
- Premixed...no more "too much of anything".
 Perfect consistency every time.
- Easy to apply- add catalyst, apply/spread glass beads and nonskid aggregate...done!
- 50 100 sf per minute application rates!
- Seamless no water penetration possible
- "Zero Clearance", never a trip hazard!
- Adheres to every micron of the surface applied
- Open for traffic in 2 hours
- Coverage per gallon: 30-40 sf per gallon
- Material costs: \$3 \$4 per sf! (Compare to others at \$9 - \$15 sf)





Save Time and Money

Eliminate the Headache!











Brand X Repair Kit!





The Vanguard Approved Installer Kit and On-Site Training

This is a one-time investment. This is NOT a franchise. We offer a <u>better</u> way to install these products by training you and your team how to install them. The only items you need to buy in the future are the base materials.

This kit provides you with everything you need to install up to 100 sq ft of Nonskid Vanguard Detectable Warnings or GuideStrip and all related products. On-site (your site) training also includes EcoPath Bike and Bus Lane Coating, SkidGuard black and yellow, and LumaLine white (glow in the dark) products.

Training Process: Installation training is always administered in person by a Vanguard representative as the final stage of establishing approved installers, whether public agencies or private installers. This hands-on training takes up to 1 day and includes all aspects of the product application from start to finish.















- ☑ 7 Gallons Yellow Liquid Base
- ☑ 5 Gallons Reducer
- ☑ 4 Gallons EcoPath Green Bike Lane Coating
- 4 Gallons EcoPath Red Bus Lane Coating
- □ 1 LumaLine (white) Luminescent Kit
- ☑ 1 SkidGuard (yellow) Kit
- ☑ Rollaway Tub
- ☑ 9" Roller Handle
- ☑ 10 Plastic Mixing Buckets
- Catalyst
- ☑ Caution Tape (1.50")
- ☑ Chalk / Chalk Line
- ☑ Chemical Mask
- ☑ Box of DisposaCones[®]
- ☑ Battery Powered Drill (18+ volt)
- ☑ 1 lb Glass Beads
- ☑ Hand Blower
- ✓ Nitrile Gloves

- Lumber Crayons
- ☑ 17 Dome Mats 2' x 3'
- ☑ Mixing Bit
- ☑ Paper Run-Off Rolls
- ✓ Protective Eyewear (2)
- ☑ Razor Knife
- ☑ Roller Handle Extension
- ✓ Trowel
- ☑ 2 (10 x 10) Tarp Sets
- Misc. Tools
- Walk Behind Grinder
- ☑ Hand Grinder
- ☑ GuideStrip Installer
- ☑ 6", 12" GuideStrip Blade Chutes
- ☑ 4 GuideStrip Blades
- ☑ 2" Masking Tape Rolls
- ✓ 1 Pair Kneepads
- On-site Training

Kit includes enough materials to install up to 100 sf of Detectable Warnings or GuideStrip, 140 sf of EcoPath green Bike Lane Coating, 140 sf EcoPath red Bus Lane Coating, 6 sf of SkidGuard black, 6 sf of SkidGuard yellow and 6 sf LumaLine white glow in the dark nonskid coating (AND onsite training)

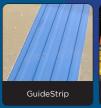
*35% restocking fee, return shipping not included.

All Vanguard products are nonskid, not "slip resistant". No bolts, no screws, no adhesives. Vanguard installs stronger than the surface applied to, it "Becomes One" with the surface.

Installer Kit Price

\$17,995.00

Call Vanguard today 360-668-5700



















Check Out the latest videos at YouTube/Vanguard Ada Systems



VANGUARD'S HERE
TO STAY

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